d) Communicating Strategic Planning Across Teams: What types of tools or strategies would 3.76 Financial Principles and Reimbursement: Teamwork Meets “Proficient” criteria and demonstrates advanced insight into using teamwork principles for developing strategic plans Logically compares and contrasts collaborative teamwork principles for most effectively developing strategic planning that involves crossdisciplinary teams, supporting response Compares and contrasts collaborative teamwork principles for most effectively developing strategic planning that involves cross-disciplinary teams, supporting response, but with gaps in logic, detail, or relevant support Does not compare and contrast collaborative teamwork principles for developing strategic planning that involves

 cross-disciplinary teams 6.27 Financial Principles and Reimbursement: Maximizing Meets “Proficient” criteria and demonstrates exceptional insight into the use of case rates and management utilization data to maximize reimbursement Logically assesses the extent to which healthcare organizations utilize case rates and management utilization data to maximize reimbursement from both government and thirdparty payer payment systems, supporting response Assesses the extent to which healthcare organizations utilize case rates and management utilization data to maximize reimbursement from both government and third-party payer payment systems, supporting response, but with gaps in logic, detail, or relevant support Does not assess the extent to which healthcare organizations utilize case rates and management utilization data to maximize reimbursement from both government and thirdparty payer payment systems 6.27 Federal and State: Regulations Meets “Proficient” criteria and demonstrates superior insight into the impact of changes in federal and state regulations on healthcare providers

 Logically assesses the changes in federal and state regulations that present the most concern for healthcare leaders, supporting response Assesses the changes in federal and state regulations that present the most concern for healthcare leaders, supporting response, but with gaps in logic, detail, or relevant support Does not assess the changes in federal and state regulations that present the most concern for healthcare leaders 6.27 Federal and State: Reporting Requirements Meets “Proficient” criteria and demonstrates advanced knowledge of government payment systems’ reporting guidelines and requirements Accurately analyzes reporting guidelines required by government payment systems for the opportunities and challenges facing healthcare leaders in meeting reporting requirements Analyzes reporting guidelines required by government payment systems for the opportunities and challenges facing healthcare leaders in meeting reporting requirements but with gaps in accuracy or detail Does not analyze reporting guidelines required by government payment systems for the opportunities and challenges facing healthcare leaders in meeting reporting requirements 6.27 Federal and State:

Compliance Standards Meets “Proficient” criteria and demonstrates keen insight into the use of financial principles for ensuring compliance with government standards Accurately analyzes how healthcare organizations utilize financial principles for ensuring compliance with government standards Analyzes how healthcare organizations utilize financial principles for ensuring compliance with government standards but with gaps in accuracy or detail Does not analyze how healthcare organizations utilize financial principles for ensuring compliance with government standards 3.76 Federal and State: Government Payer Types Meets “Proficient” criteria and recommended strategies are exceptionally relevant and appropriate for the intended purpose Recommends appropriate strategies for organizations to receive full reimbursement on claims and improve timeliness of reimbursement from government payers, justifying recommendations Recommends strategies, but they are not appropriate for organizations to receive full reimbursement on claims and improve timeliness of reimbursement from government payers or response has gaps